REQUEST FOR PROPOSAL: Masimo Ventilator Monitoring System

- 1. INTRODUCTION: West Hills Health and Rehab is currently accepting proposals for a project that is funded under a Grant Contract with the State of Tennessee.
- 2. PROJECT BACKGROUND AND PURPOSE: West Hills Health and Rehab will soon be operating and managing a ventilator weaning/high acuity respiratory unit within our Knoxville skilled nursing facility. Our goal is to be the premier provider of post-acute respiratory care and education for patients and their families in East Tennessee. The ERC will provide the only dedicated enhanced respiratory care center with a ventilator unit in our East Tennessee region. The project will focus on improving health outcomes among our patients with chronic respiratory illness such as asthma, COPD, COVID, and other respiratory illnesses, and those who have suffered traumatic injuries, affecting their ability to breath independently.

Purpose: The purpose of this Request for Proposal (RFP) is to solicit vendors who can supply the ventilator products described below. We intend to conduct a fair evaluation based on the prescribed criteria and select the vendor who is the best fit for this project. The Masimo Ventilator Monitoring System includes the following products:

- 5 Masimo Radical-7 color screen Handheld units
- 5 Masimo Kit, Root units
- 5 Masimo Nomoline ISA Co2 units
- 1 View Station w/ Pagers

Project Location: Knoxville, TN

Project Size: 25 Beds. We are transforming a wing of our long-term care facility (SNF) into a twenty-five bed ERC. We are completing physical upgrades and furnishings to meet the program needs.

3. TIMELINE

Request for RFP issued: 01/04/2024
Deadline for Bids: 01/18/2024
Selection of Vendor: 01/26/2024

The desired start date for the project is 2/05/2024.

4. RFP PREFERENCES: Preference will be given to vendors who exhibit best pricing and timely delivery of goods.

- **5. SCOPE OF WORK to include the following:** Supply of the following Masimo Ventilator Monitoring System components:
 - 5 Masimo Radical-7 color screen Handheld units
 - 5 Masimo Kit, Root units
 - 5 Masimo Nomoline ISA Co2 units
 - 1 View Station w/ Pagers
- **6. RFP REQUIREMENTS:** Interested vendors should submit a response, not longer than 6 double spaced pages, outlining the following sections:
 - 1. Organizational background and overall experience
 - 2. Access to goods and services described in Purpose above.
 - 3. Pricing for each item along with total amount for units outlined.
 - 4. Availability and timeframe for delivery.
 - 5. Any additional information that may be pertinent to this request.

7. SUBMIT BIDS to:

Submit your bid electronically by 01/18/2024 to: Bruce DiBernardo SVP of Skilled Operations Hillcrest Healthcare BruceD@hillcresthc.com